

Marketing, B.B.A. 2023–24 Catalog

This example plan is designed to provide a blueprint for students to complete their degrees within four years. It includes recommended sequences of courses. Individual plans will vary based on previously earned credit, such as Dual Enrollment and AP credit, as well as the student's academic goals. Students will work with an academic advisor to develop a more individualized plan to complete their degree.

This example four-year plan is applicable to students admitted during the 2023–24 academic year.

Total Credits Required: 120 credits Required GPA for Graduation: 2.0 (institutional)

Courses requiring a C or better are denoted with an asterisk (*). Legend is available on the last page of this document.

| | Year 1 | | | | | | | |
|--------------|--|-----------|-------------|--------------------|--|-----------|------|--|
| | Fall | Spring | | | | | | |
| Course | Title | Hours | Area | Course | Title | Hours | Area | |
| BIDS 1705 | First-Year Academic Seminar | 1 | | ENGL 1102* | English Composition II (pre-req to BCOM 2285) | 3 | А | |
| ENGL 1101* | English Composition I (pre-req to ENGL 1102) | 3 | А | ECON 2105* | Principles of Macroeconomics | 3 | F | |
| ECON 2106* | Principles of Microeconomics (pre-req to MKTG 3161 and FINC 3131) | 3 | F | CBIS 2220* | Principles of Information Systems (pre-req/co-req to MGMT 3101) | 3 | F | |
| GC1Y 1000 | Critical Thinking (pre-req to GC2Y 2000) | 3 | В | Core Area C | Fine Arts (student's choice) | 3 | С | |
| CSCI 1000 | Intro to Computers (pre-req to CBIS 2220) | 3 | D | Core Area E | Social Science (student's choice) | 3 | Е | |
| Core Area A* | Math (student's choice) (pre-req to MATH 1401) | 3 | А | | | | | |
| | Semester Hours | 16 | | | Semester Hours | 15 | | |
| Summer | Take a break this summer to re-ener | rgize and | l reflect o | on your first year | ^r at Georgia College. | | | |
| Notes: | Area A and GC1Y 1000 must be cor First-Year Seminar is a graduation re minimum of 120 semester hours req | equireme | ent and ir | npacts a studen | t's GPA; however, it does not count to | oward the | 1 | |

| | Year 2 | | | | | | |
|------------------------------|--|-------|------|-------------|--|-----------|-------|
| Fall | | | | Spring | | | |
| Course | Title | Hours | Area | Course | Title | Hours | Area |
| ACCT 2101* | Accounting Principles I (pre-req to ACCT 2102) | 3 | F | ACCT 2102* | Accounting Principles II (pre-req to FINC 3131) | 3 | F |
| MATH 1401* | Elementary Statistics (pre-req to MGMT 3101) | 3 | D | MKTG 3161* | Principles of Marketing (pre-req to all 3000- and 4000-level MKTG courses) | 3 | BBA |
| GC2Y 2000 | Global Perspectives | 4 | В | BCOM 2285* | Business Communication (pre-req to MGMT 3141) | 3 | F |
| Core Area E | Social Science (student's choice) | 3 | Е | Core Area C | Humanities and Ethics (student's choice) | 3 | С |
| CSCI 1200 or GEOG 2100 | Current Topics in Computers & IT or Intro to Geospatial Science | 1 | D | Core Area D | Science with Lab (student's choice) | 4 | D |
| | Semester Hours | 14 | | | Semester Hours | 16 | |
| Notes: | GC2Y 2000 must be taken between Build or enhance your leadership sk Organization). | | | | ams or get involved with a RSO (Regis | tered Stu | Jdent |

| | Year 3 | | | | | | | |
|-------------|--|-----------|-----------|--------------------|---|--------|----------|--|
| Fall | | | | Spring | | | | |
| Course | Title | Hours | Area | Course | Title | Hours | Area | |
| MGMT 3141* | Principles of Management (pre-req to MGMT 3165, LOGS 3180, and MGMT 4195) | 3 | BBA | FINC 3131* | Business Finance I (pre-req to MGMT 4195, recommended before MGMT 3165) | 3 | BBA | |
| MGMT 3101* | Applied Business Statistics (pre-req to MKTG 4161 and MGMT 3165) | 3 | BBA | | Marketing Research (pre-req to MKTG 4198) | 3 | Major | |
| MKTG 3162* | Consumer Behavior (pre-req to MKTG 4198) | 3 | Major | LENB 3135* | Legal Environment of Business | 3 | BBA | |
| BUAD 2172* | Business Ethics | 3 | BBA | MKTG Elective* | 3000- or 4000-level MKTG elective | 3 | Major | |
| Core Area E | Social Science (student's choice) | 3 | Е | Gen Elective | Any general elective course | 3 | Elective | |
| | Semester Hours | 15 | | | Semester Hours | 15 | | |
| Summer | MKTG 4605: Internship (not mandate | ory but s | trongly e | ncouraged) or St | udy Abroad. | | | |
| Notes: | Students are encouraged to choose a Management. See catalog for details Courses used to satisfy concentration General electives can be in any disci | ns can a | lso be u | sed to satisfy maj | | source | | |

| | Year 4 | | | | | | | | |
|------------------|---|-------|--------|---------------|-------------------------------------|-------|----------|--|--|
| Fall | | | Spring | | | | | | |
| Course | Title | Hours | Area | Course | Title | Hours | Area | | |
| | Operations Quality and Supply | | BBA | MGMT 4195* | Strategic Management | 3 | BBA | | |
| MGMT 3165* | Chain Management | | | | | | | | |
| | or | 3 | | | | | | | |
| or LOGS 3180* | Business Logistics and Supply Chain | 5 | | | | | | | |
| LUGS 3100 | Management | | | | | | | | |
| | (pre-req to MGMT 4195) | | | | | | | | |
| MKTG 4166* | Advertising and Communication | 3 | Major | MKTG 4198* | Strategic Marketing | 3 | Major | | |
| WINT 0 4100 | (pre-req to MKTG 4198) | | | | | | | | |
| MKTG 4175* | International Marketing Strategies | 3 | BBA | Bus Elective* | 3000- or 4000-level business course | 3 | Major | | |
| MKTG Elective* | 3000- or 4000-level MKTG elective | 3 | Major | Gen Elective | Any general elective course | 3 | Elective | | |
| Bus Elective* | 3000- or 4000-level business course | 3 | Major | Gen Elective | Any general elective course | 3 | Elective | | |
| | Semester Hours | 15 | | | Semester Hours | 15 | | | |
| | Any international business course can be substituted for MKTG 4175. See catalog for details. | | | | | | | | |
| | Register for your Senior Exit Exam during the semester you take MGMT 4195. | | | | | | | | |
| Notes: | Courses used to satisfy concentrations can also be used to satisfy major elective requirements. | | | | | | | | |
| | Business electives can be in any business field (e.g., ACCT, CBIS, ECON, FINC, LOGS, MGMT, MKTG). | | | | | | | | |
| | General electives can be in any discipline and any level (1000–4999). | | | | | | | | |

| | Legend | | | | | |
|----------|---|--|--|--|--|--|
| Area | This section of the plan references the area of the curriculum the course fulfills. | | | | | |
| А | Core Area A: Essential Skills | | | | | |
| В | Core Area B: Institutional Options | | | | | |
| С | Core Area C: Humanities, Ethics, and Fine Arts | | | | | |
| D | Core Area D: Science, Technology, and Math | | | | | |
| E | Core Area E: Social Sciences | | | | | |
| F | Core Area F: Major Directed Core Requirements | | | | | |
| BBA | Business Degree Requirements | | | | | |
| Major | Marketing Major Requirements | | | | | |
| | Course(s) a student selects. Hours are needed to meet overall graduation hours. Number of electives varies per major. | | | | | |
| Elective | Electives can be used towards GC Journeys, minors, concentrations, certificates, or professional/graduate school pre- | | | | | |
| | requisites, or to take courses of interest. | | | | | |