

Marketing, B.B.A. 2024–25 Catalog

This example plan is designed to provide a blueprint for students to complete their degrees within four years. It includes recommended sequences of courses. Individual plans will vary based on previously earned credit, such as Dual Enrollment and AP credit, as well as the student's academic goals. Students will work with an academic advisor to develop a more individualized plan to complete their degree.

This example four-year plan is applicable to students admitted during the 2024–25 academic year.

Total Credits Required: 120 credits Required GPA for Graduation: 2.0 (institutional)

Courses requiring a C or better are denoted with an asterisk (*). Legend is available on the last page of this document.

| | Year 1 | | | | | | | |
|---|---|-------|-----------------|--------------|--|-------|-----------------|--|
| | Fall | | | Spring | | | | |
| Course | Title | Hours | Area | Course | Title | Hours | Area | |
| BIDS 1705 | First-Year Academic Seminar | 1 | | GC1Y 1000 | Critical Thinking (student's choice) (pre-req to GC2Y 2000) | 3 | Core | |
| ENGL 1101* | English Composition I (pre-req to ENGL 1102) | 3 | Core | ENGL 1102 | English Composition II (pre-req to BCOM 2285) | 3 | Core | |
| ECON 2106* | Principles of Microeconomics (pre-req to MKTG 3161 and FINC 3131) | 3 | Core + Field | ECON 2105* | Principles of Macroeconomics | 3 | Field | |
| Core Math* | Math (student's choice) (pre-req to MATH 1401) | 3 | Core | CSCI 1000 | Intro to Computer Science & Apps (pre-req to CBIS 2220) | 3 | Core + Field | |
| Core Art | Fine Arts (student's choice) | 3 | Core | Core Science | Science with Lab (student's choice) | 4 | Core | |
| POLS 1101 | American Government | 3 | Core | | | | | |
| | Total Semester Hours: | 16 | | | Total Semester Hours: | 16 | | |
| Summer Take a break this summer to re-energize and reflect on your first year at Georgia College. | | | | | | | | |
| Notes: | ENGL 1101, ENGL 1102, Core Math, and GC1Y 1000 must be completed by 30 earned hours. First-Year Seminar is a graduation requirement and impacts a student's GPA; however, it does not count toward the minimum of 120 semester hours required for a degree. | | | | | | | |

| Year 2 | | | | | | | | |
|------------------------------|--|-------|-----------------|-----------------|--|-------|----------|--|
| | Fall | | Spring | | | | | |
| Course | Title | Hours | Area | Course | Title | Hours | Area | |
| GC2Y 2000 | Global Perspectives (student's choice) | 4 | Core | MKTG 3161* | Principles of Marketing (pre-req to most 3000- and 4000- level MKTG courses) | 3 | Business | |
| MATH 1401* | Elementary Statistics (pre-req to MGMT 3101) | 3 | Core + Field | MGMT 3101* | Applied Business Statistics (pre-req to MKTG 4161, LOGS 3180, and MGMT 3165) | 3 | Business | |
| CBIS 2220* | Principles of Information Systems (pre-req/co-req to MGMT 3101) | 3 | Field | BCOM 2285* | Professional Writing & AI Prompting (pre-req to MGMT 3141) | 3 | Field | |
| HIST 2111 or HIST 2112 | The United States to 1877 or The United States Since 1877 | 3 | Core | BUAD 2172 | Business Ethics | 3 | Business | |
| GEOG 2100 or CSCI 1200 | Intro to Geospatial Science or Current Topics in Computers & IT | 1 | Core | Core Humanities | Humanities and Ethics (student's choice) | 3 | Core | |
| | Total Semester Hours: | 14 | | | Total Semester Hours: | 15 | | |
| Notes: | GC2Y 2000 must be taken between 30–59 earned hours. Notes: Build or enhance your leadership skills: Explore our leadership programs or get involved with a RSO (Registered Student Organization). | | | | | | | |

| Year 3 | | | | | | | |
|---|---|-------|-------------------|--------------------------------|--|-------|----------|
| | Fall | | | Spring | | | |
| Course | Title | Hours | Area | Course | Title | Hours | Area |
| MKTG 3162* | Consumer Behavior (pre-req to MKTG 4198) | 3 | ···· j - · | LOGS 3180* or MGMT 3165* | Business Logistics and Supply Chain Management or Operations Quality and Supply Chain Management (pre-req to MGMT 4195) | 3 | Business |
| MKTG 4161* | Marketing Research (pre-req to MKTG 4198) | 3 | Major | LENB 3135* | Legal Environment of Business | 3 | Business |
| ACCT 2101* | Accounting Principles I (pre-req to ACCT 2102) | 3 | Field | | Accounting Principles II (pre-req to FINC 3131) | 3 | Field |
| MGMT 3141* | Principles of Management (pre-req to MGMT 3165, LOGS 3180, and MGMT 4195) | 3 | Business | MKTG Elective* | 3000- or 4000-level MKTG elective | 3 | Major |
| Gen Elective | Any general elective course | 3 | Elective | Gen Elective | Any general elective course | 3 | Elective |
| | Total Semester Hours: | 15 | | | Total Semester Hours: | 15 | |
| Summer MKTG 4605: Internship (not mandatory but strongly encouraged) or Study Abroad. | | | | | | | |
| Notes: | Students are encouraged to choose a concentration of Sales, Logistics & Transportation, and/or Human Resource Management. See catalog for details. Courses used to satisfy concentrations can also be used to satisfy major elective requirements. General electives can be in any discipline and any level (1000–4999). | | | | | | |

| Year 4 | | | | | | | | | |
|--|---|--------|----------|--------------------|-------------------------------------|-------|----------|--|--|
| | Fall | Spring | | | | | | | |
| Course | Title | Hours | Area | Course | Title | Hours | Area | | |
| IEINC 3131* | Business Finance I (pre-req to MGMT 4195) | 3 | Business | MGMT 4195* | Strategic Management | 3 | Business | | |
| $1/16 1 (- /1166)^{\circ}$ | Advertising and Communication (pre-req to MKTG 4198) | 3 | Major | MKTG 4198* | Strategic Marketing | 3 | Major | | |
| MKTG 4175* | International Marketing Strategies | 3 | Business | Business Elective* | 3000- or 4000-level business course | 3 | Major | | |
| MKTG Elective* | 3000- or 4000-level MKTG elective | 3 | Major | Gen Elective | Any general elective course | 3 | Elective | | |
| Business Elective* | 3000- or 4000-level business course | 3 | Major | Gen Elective | Any general elective course | 3 | Elective | | |
| Total Semester Hours: 15 Total Semester Hours: 15 | | | | | | | | | |
| Any international business course can be substituted for MKTG 4175. See catalog for details. | | | | | | | | | |
| Notes: | Register for your Senior Exit Exam during the semester you take MGMT 4195. | | | | | | | | |
| | Courses used to satisfy concentrations can also be used to satisfy major elective requirements. | | | | | | | | |
| | Business electives can be in any business subject (ACCT, BCOM, BUAD, CBIS, ECON, FINC, FTA, LENB, LOGS, MGMT, | | | | | | | | |
| | or MKTG). | | | | | | | | |
| | General electives can be in any discipline and any level (1000–4999). | | | | | | | | |

| | Legend | | | | | | |
|----------|--|--|--|--|--|--|--|
| Area | Area This section of the plan references the area of the curriculum the course fulfills. | | | | | | |
| | Core IMPACTS — coursework required for every student regardless of major, which includes the following areas: | | | | | | |
| Core | Institutional Priority (GC1Y 1000 and GC2Y 2000); Mathematics and Quantitative Skills; Political Science and U.S. History; | | | | | | |
| | Arts, Humanities, and Ethics; Communicating in Writing; Technology, Mathematics, and Sciences; and Social Sciences. | | | | | | |
| Field | Core Field of Study and Major Prerequisite courses, part of each major's requirements. These courses prepare students for | | | | | | |
| Field | further study in their chosen major field. Field of Study courses are specific to each major program. | | | | | | |
| Business | Common Business Knowledge requirements — coursework for all Bachelor of Business Administration (B.B.A.) degrees | | | | | | |
| Major | Marketing Major requirements | | | | | | |
| | Course(s) a student selects. Hours are needed to meet overall graduation hours. Number of electives varies per major. | | | | | | |
| Elective | Electives can be used towards GC Journeys, minors, concentrations, certificates, or professional/graduate school pre- | | | | | | |
| | requisites, or to take courses of interest. | | | | | | |